Supply Chain Manager Position Overview

Supply chain managers are crucial to the global economy and their organizations. They represent a unique discipline responsible for supporting a global network that produces and delivers products from raw materials to end customers, which ultimately impacts a company’s bottom line. Working among many departments, supply chain managers engage in the design, planning, execution, control and supervision of supply chain activities with the objectives of creating value, building a competitive infrastructure, leveraging worldwide logistics, synchronizing supply with demand and measuring performance globally.

What does a supply chain manager do?
- Sales and operations planning, including forecasting
- Material requirements planning
- Production planning
- Manage customer issues
- Align supply chain activities including planning, sourcing, production, and delivery with demand
- Manage issues in supply and availability of material
- Measure operational and financial performance
- Identify and mitigate risks

Technical Skills:
- Business systems such as ERP and MRP
- Operational and financial metrics
- Inventory management
- Master scheduling
- Supplier capabilities
- Logistics and distribution
- Analytics reports

Leadership Skills:
- Strong written and verbal communication
- Collaboration
- Ability to work with multiple stakeholders
- Critical thinking
- Team management
Supply Chain Manager Position Overview

Salary Ranges for a Supply Chain Manager

- **Without APICS certification**
  - Low: $68,500
  - Median: $89,000
  - High: $106,800

- **With APICS certification**
  - Low: $82,200
  - Median: $96,000
  - High: $118,000

**Earn 27% more** with an APICS certification!*

*Based on 2021 ASCM Salary and Career Report

To learn more, please visit [ascm.org/learning-development/certifications-credentials](ascm.org/learning-development/certifications-credentials)

Supply Chain Manager Career Paths

<table>
<thead>
<tr>
<th>BUYER</th>
<th>MASTER SCHEDULER</th>
<th>MATERIALS MANAGER</th>
<th>TRANSPORTATION MANAGER</th>
<th>SUPPLY CHAIN MANAGER</th>
</tr>
</thead>
<tbody>
<tr>
<td>Senior Buyer</td>
<td>Purchasing Manager</td>
<td>Plant Manager</td>
<td>Supply Chain Manager</td>
<td>Supply Chain Director</td>
</tr>
<tr>
<td>Buyer/Planner</td>
<td>Materials Manager</td>
<td>Supply Chain Manager</td>
<td>Supply Chain Manager</td>
<td>Supply Chain Director</td>
</tr>
<tr>
<td>Procurement Manager</td>
<td>Supply Chain Manager</td>
<td>Supply Chain Director</td>
<td>Director of Operations</td>
<td>Vice President of Operations</td>
</tr>
<tr>
<td>Materials Manager</td>
<td></td>
<td></td>
<td>Vice President of Operations</td>
<td></td>
</tr>
<tr>
<td>Supply Chain Manager</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Education

- **Master’s Degree**: 52%
- **Bachelor’s Degree**: 43%
- **Associate Degree**: 5%

**Top 3 Bachelor’s Degrees:**
1. Engineering
2. Business Administration
3. Supply Chain Management

**Top 3 Master’s Degrees:**
1. Business Administration
2. Supply Chain Management
3. Engineering

**Education**

Top 3 Bachelor’s Degrees:
1. Engineering
2. Business Administration
3. Supply Chain Management

Top 3 Master’s Degrees:
1. Business Administration
2. Supply Chain Management
3. Engineering

Education

- **Bachelor’s Degree**: 43%
- **Master’s Degree**: 52%
- **Associate Degree**: 5%

**Top 3 Bachelor’s Degrees:**
1. Engineering
2. Business Administration
3. Supply Chain Management

**Top 3 Master’s Degrees:**
1. Business Administration
2. Supply Chain Management
3. Engineering

Earn 27% more with an APICS certification!